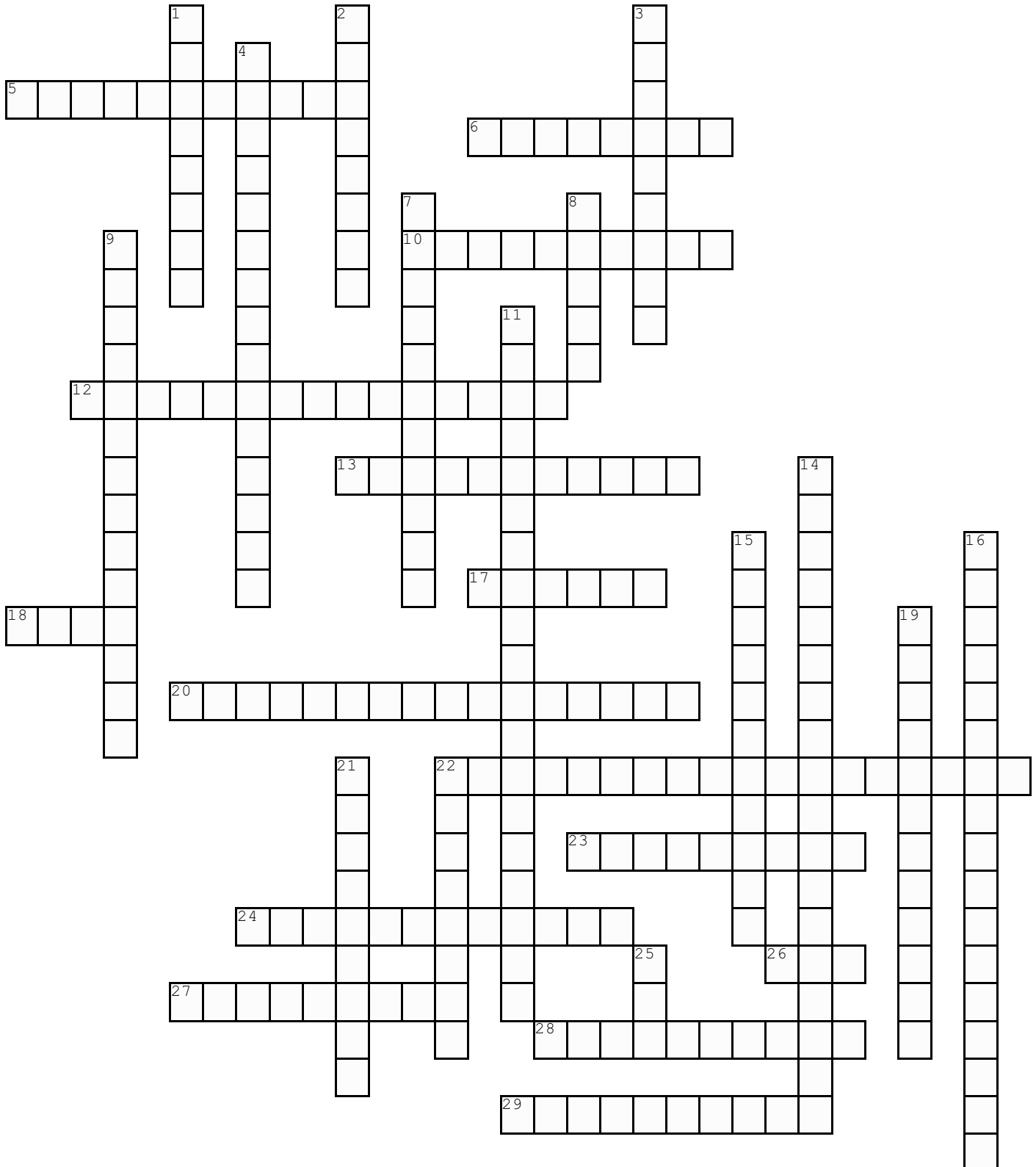


Contract Officer Representative Course

Pre-Work Assignment

After reading the PBSA Guide, complete the Crossword Puzzle below. Write down the page number where you found the answer. The answers are pointing out subjects to be discussed in the COR course. All answers are in the guide.



Across

5. What assessment plan should be developed in conjunction with the performance work statement? Pg.#__
6. Procedures that address how to manage performance that does not meet performance standards. Pg.#__
10. Both the government and industry use of performance requirements results in what? Pg.#__
12. What type of statement that describes the requirement in terms of measurable outcomes? Pg.#__
13. What is a summary section that briefly describes the purpose of the current work and the desired outcome. Pg.#__
17. What type of sampling is a statistically based method? Pg.#__
18. What guidebook involves acquisition strategies, methods, and techniques that describe measurable outcomes? Pg.#__
20. What is firsthand information from the actual users of the service? Pg.#__
22. Who serves as the principal business advisor and principal agent for the government? Pg.#__
23. What is essential to keep in mind about past performance evaluation? Pg.#__
24. Postaward orientations are highly recommended to encourage a strong business _____ at the onset of the contract? Pg.#__
26. How many contract performance should be documented, whether it is acceptable or unacceptable? Pg.#__
27. What is source selection excellent strategy to follow when using Performance based contracting? Pg.#__
28. What type of performance standards determine whether performance outcomes have been met? Pg.#__
29. What factors used for assessing offerors' proposals? Pg.#__

Down

1. What type of sampling is planned at specific intervals or dates? Pg.#__
2. When conducting market research the key is to be _____ yet thorough? Pg.#__
3. What is the use of vague, indefinite, uncertain terms and words with double meanings? Pg.#__
4. What information can affect decisions to exercise options or to make future contract awards? Pg.#__
7. What language should be used use rather than the passive? Pg.#__
8. What type of specialist serves as the principle advisor for Small Business issues? Pg.#__
9. What is the process of collecting and analyzing information on commercial capabilities? Pg.#__
11. What is a process that identifies how a performance objective should be measured? Pg.#__
14. What is a plan developed by the contractor for its internal use to ensure that it performs and delivers service? Pg.#__
15. What is keeping within the estimated cost or target cost? Pg.#__
16. The ultimate goal of market research is to help the acquisition team become _____. Pg.#__
19. What describe as outcomes and is key to using performance-based methodologies. (PBSA Team) Pg.#__
21. What orientation is to ensure that the contractor and the govt. understand their respective roles in the contract? Pg.#__
22. Who is responsible for defining the requirement? Pg.#__
25. What will be the baseline for the performance work statement? Pg.#__